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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO PROG NAME
7 SOCP

ACTIVITY
7A03 PHOSPHINE ABATEMENT

EMPLOYEE TIME

Cost Center: 2R2

BASSFIELD, RONALD	0.075
FORTE, ROBERT	0.08
HATHCOCKJR, STANLE	0.05
MCCOY, WILLIAM	0.02
MISER, DONALD	0.1
PIEROTTI, JOSEPH	0.1
SMITHJR, LEON	0.1
THOMASJR, CHARLES	0.1
TORRENCEBENNET, K	0.1
WOOTEN, JAN	0.025

M/Y Subtotal for 2R2 / 7A03 : 0.75

Cost Center: 3R3

EDWARDSIII, WILLIAM	0.25
HOWE, CHARLES	1
PAINEIII, JOHN	0.85
PODRAZA, KENNETH	0.85

M/Y Subtotal for 3R3 / 7A03 : 2.95

M/Y Total for 7A03 : 3.7

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ACTIVITY
7A04

MICROBIOLOGICAL SUPPORT

EMPLOYEE

TIME

Cost Center: 2R2

ARD ATOP

0.05

M/Y Subtotal for 2R2 / 7A04 : 0.05

Cost Center: 2R5

~~HEMPFLING, WALTER~~

0.1

HEMPFLING, WALTER

0.35

M/Y Subtotal for 2R5 / 7A04 : 0.45

Cost Center: 3R3

PENN, JAMES (MIKE)

0.75

CHADICK, DEBRA

0.95

THOMPSON, NELLIE

0.5

M/Y Subtotal for 3R3 / 7A04 : 1.45

M/Y Total for 7A04 : 1.95

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PROG NO PROG NAME
7 SOCP

ACTIVITY
7A05 ENVIRONMENTAL SUPPORT

Cost Center: 2R2

EMPLOYEE TIME

Forte, Bob	0.15
ARD ATOP	0.35
BAKER, PALMER	0.05
ESPERDY, ROBERT	0.5 1.35
HATHCOCKJR, STANLE	0.1
MCCOY, WILLIAM	0.1
MISER, DONALD	0.05
PIEROTTI, JOSEPH	0.05
RYANJR, WILLIAM	0.2
THOMASJR, CHARLES	0.25
TORRENCEBENNET, K	0.1

M/Y Subtotal for 2R2 / 7A05 : 1.75

Cost Center: 2R5

HEMPFELING, WALTER	0.65
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M/Y Subtotal for 2R5 / 7A05 : 0.65

Cost Center: 3R3

PODRAZA, KENNETH	0.15
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M/Y Subtotal for 3R3 / 7A05 : 0.15

M/Y Total for 7A05 : 2.55

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PROG NO PROG NAME
7 SOCP

ACTIVITY

7A06

PRICING RESEARCH

EMPLOYEE

TIME

Cost Center: 3R4

SUBBIAH, M

0.02

M/Y Subtotal for 3R4 / 7A06 : 0.02

Cost Center: 5R2

ENNIS, DANIEL

0.05

ENNIS, DANIEL

0.1

ENNIS, DANIEL

0.02

ENNIS, DANIEL

0.25

ENNIS, DANIEL

0.1

ENNIS, DANIEL

0.1

LEGAUFFEY, YANN

0.5

LEGAUFFEY, YANN

0.1

LEGAUFFEY, YANN

0.11

LEGAUFFEY, YANN

0.01

M/Y Subtotal for 5R2 / 7A06 : 1.96

Cost Center: 7R1

BLANKENSHIP, ROBE

0.6

M/Y Subtotal for 7R1 / 7A06 : 0.6

M/Y Total for 7A06 : 1.96

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ACTIVITY

TIME

SOCp

7A07

INBIFO INFO SUPPORT**Cost Center: 1R1**

CARCHMAN, RICHARD

0.1

M/Y Subtotal for 1R1 / 7A07 : **0.1**

Cost Center: 2R1

PATSKAN, GEORGE

0.1

SOLANA, RICHARD

0.173

M/Y Subtotal for 2R1 / 7A07 : 0.273

Cost Center: 2R5

NIXON, GERRY

0.1

M/Y Subtotal for 2R5 / 7A07 : 0.1

~~Cost Center: 5R5~~

WETTLER LINDA

0.08

M/Y Subtotal for 5R5 / 7A07 : 0.08

M/Y Total for 7A07 : 0.553

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A08	KEEP ABREAST OF SCI INFO- REGULATIONS	
Cost Center: 1R1				
CARCHMAN, RICHARD				0.2
M/Y Subtotal for 1R1 / 7A08 :				0.2
Cost Center: 2R1				
MCALPIN, LOREEN				0.938
PATSKAN, GEORGE				0.928
SOLANA, RICHARD				0.02
WARE, JUDITH				0.216
WILLIAMS, DAVID				0.26
M/Y Subtotal for 2R1 / 7A08 :				2.362
Cost Center: 2R5				
NIXON, GERRY				0.02
M/Y Subtotal for 2R5 / 7A08 :				0.02
M/Y Total for 7A08 :				2.582

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A09	MANAGE TECHNICAL REGULATORY ISSUES	
Cost Center: 1R1				
CARCHMAN, RICHARD				0.2
M/Y Subtotal for 1R1 / 7A09 :				0.2
Cost Center: 2R1				
ALFORD, MISTY				0.144
MCALPIN, LOREEN				0.144
SOLANA, RICHARD				0.175
WARE, JUDITH				0.05
WILLIAMS, DAVID				0.433
M/Y Subtotal for 2R1 / 7A09 :				0.946
Cost Center: 2R5				
NIXON, GERRY				0.02
M/Y Subtotal for 2R5 / 7A09 :				0.02
M/Y Total for 7A09 :				1.166

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A10 LITIGATION SUPPORT		
Cost Center: 1R1				
			CARCHMAN, RICHARD	0.2
			M/Y Subtotal for 1R1 / 7A10 :	0.2
Cost Center: 2R1				
			ALFORD, MISTY	0.938
			MCALPIN, LOREEN	0.047
			PATSKAN, GEORGE	0.047
			SOLANA, RICHARD	0.048
			WARE, JUDITH	0.15
			WILLIAMS, DAVID	0.2
			M/Y Subtotal for 2R1 / 7A10 :	1.43
			M/Y Total for 7A10 :	1.63

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PROG NO PROG NAME
7 SOCP

ACTIVITY
7A11

ASSURE COMPLIANCE WITH EXISTING REGS.

EMPLOYEE

TIME

Cost Center: 1R1

CARCHMAN, RICHARD

0.2

M/Y Subtotal for 1R1 / 7A11 : 0.2

Cost Center: 2R1

ALFORD, MISTY

0.144

MCALPIN, LOREEN

0.234

SOLANA, RICHARD

0.3

WARE, JUDITH

0.3

WILLIAMS, DAVID

0.409

M/Y Subtotal for 2R1 / 7A11 : 1.387

Cost Center: 2R2

ARD ATOP

0.01

GRIFF, MICHAEL

0.05

LIPSCOMB, JAN

0.05

M/Y Subtotal for 2R2 / 7A11 : 0.2

Cost Center: 2R5

NIXON, GERRY

0.02

M/Y Subtotal for 2R5 / 7A11 : 0.02

Cost Center: 5R4

SPRUILL, DAVID

0.1

M/Y Subtotal for 5R4 / 7A11 : 0.1

M/Y Total for 7A11 : 1.907

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A12	ASSURE GLOBAL NETWORK REGS./REG. MOD.	
Cost Center: 1R1				
			CARCHMAN, RICHARD	0.2
			M/Y Subtotal for 1R1 / 7A12 :	0.2
Cost Center: 2R1				
			ALFORD, MISTY	0.168
			MCALPIN, LOREEN	0.144
			SOLANA, RICHARD	0.3
			WARE, JUDITH	0.281
			WILLIAMS, DAVID	0.144
			M/Y Subtotal for 2R1 / 7A12 :	1.037
Cost Center: 2R2				0.1
			GRIFF, MICHAEL	0.125
			LIPSCOMB, JAN	0.125
			M/Y Subtotal for 2R2 / 7A12 :	0.25
			M/Y Total for 7A12 :	1.287

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PROG NO PROG NAME
7 SOCP

ACTIVITY
7A13 TLA

EMPLOYEE TIME

Cost Center: 2R2

ARD 7-9 0.25

ARD ATOP 0.3

M/Y Subtotal for 2R2 / 7A13 : 0.55

Cost Center: 6R3

CIGTESTING 10-11 0.27

CIGTESTING 7-9 0.86

CIGTESTING ATOP 2.37

M/Y Subtotal for 6R3 / 7A13 : 3.5

M/Y Total for 7A13 : 4.05

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A14	CI-DOMESTIC	
Cost Center: 2R2				
ARD 7-9				0.05
ARD ATOP				0.15
M/Y Subtotal for 2R2 / 7A14 :				0.2
Cost Center: 6R3				
CIGTESTING 10-11				0.52
CIGTESTING 7-9				1.64
CIGTESTING ATOP				0.34
CIGTESTING ATOP				3
M/Y Subtotal for 6R3 / 7A14 :				5.5
M/Y Total for 7A14 :				5.7

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A15	CI-TECH SVCS. SPECIAL	
		Cost Center: 6R3		
			CIGTESTING 10-11	0.5
			CIGTESTING 7-9	1.6
			CIGTESTING ATOP	3.9
			M/Y Subtotal for 6R3 / 7A15 :	6
			M/Y Total for 7A15 :	6

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOCF	7A17	WEEK ENDING SMOKE T&N ANALYSIS TESTING	
		Cost Center: 6R3	<i>domestic depart</i>	
			CIGTESTING 10-11	1.54
			CIGTESTING 7-9	4.93
			CIGTESTING ATOP	10.53
			<hr/>	
			M/Y Subtotal for 6R3 / 7A17 : XXXXXXXXXX	
			<hr/>	
			M/Y Total for 7A17 : XXXXXXXXXX	

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A18	EXPORT CIGARETTE CERTIFICATION	
		Cost Center: 6R3		
			CIGTESTING 10-11	0.23
			CIGTESTING 7-9	0.75
			CIGTESTING ATOP	2.02
			M/Y Subtotal for 6R3 / 7A18 :	
			M/Y Total for 7A18 :	

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO PROG NAME
7 SOCP

ACTIVITY

7A19

FLAVOR SPECIFICATIONS

EMPLOYEE

TIME

Cost Center: 2R1

WILLIAMS, DAVID

0.096

M/Y Subtotal for 2R1 / 7A19 : 0.096

Cost Center: 2R2

ARD ATOP

0.1

BARONIAN, BARKEV

0.15

DAVIS, RICHARD

0.1

DEMIAN, BARBU

0.2

EINOLF, WILLIAM

0.1

LAM, KAI

0.2

M/Y Subtotal for 2R2 / 7A19 : 0.85

Cost Center: 5R4

KROUSTALIS, CHRISTO

0.65

SHERRON, JAMES

0.25

SUBJECTIVE PANELS

0.25

SWAIN, JAMES

0.05

WOODSON, BEVERLEY

0.25

M/Y Subtotal for 5R4 / 7A19 : 1.45

Cost Center: 5R5

WETTLER, LINDA

0.02

M/Y Subtotal for 5R5 / 7A19 : 0.02

M/Y Total for 7A19 : 2.416

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOCF	7A20	EXPORT SHEET CERTIFICATION	
		Cost Center: 2R2		
			AMENT, CHRISTOPHE	0.05
			ARD ATOP	0.1
			HANDY, BETTY	0.025
			HATHCOCKJR, STANLE	0.1
			RYANJR, WILLIAM	0.05
M/Y Subtotal for 2R2 / 7A20 :				0.275
M/Y Total for 7A20 :				0.275

Ask about
CAD support
for Direct Mpi.
Analysis file
networking etc.

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A20	EXPORT SHEET CERTIFICATION	
		Cost Center: 2R2		
			AMENT, CHRISTOPHE	0.05
			ARD ATOP	0.1
			HANDY, BETTY	0.025
			HATHCOCKJR, STANLE	0.1
			RYANJR, WILLIAM	0.05
			<hr/>	
			M/Y Subtotal for 2R2 / 7A20 :	0.325
			M/Y Total for 7A20 :	0.325

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A21 ANALYSIS FOR CROP PROTECTION		
		Cost Center: 2R2		
			DAVIS, RICHARD	0.05
			JENSEN, NANCY	0.05
			MCCOY, WILLIAM	0.6
			ZIMMERMANN, MICHA	0.1
			M/Y Subtotal for 2R2 / 7A21 :	0.8
			M/Y Total for 7A21 :	0.8

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A22	MOISTURE & OTHER PROCESS MONITORING	
		Cost Center: 2R2		
			DAVIES, BRUCE	0.4
			HARWARD, CHARLES	0.1
			HICKS-WHITE, GLORIA	0.8
			KANIPE, REBECCA	0.85
			KURTH, PATRICIA	0.02
			MARTIN, BOBBY	0.13
			PARRISH, MILTON	0.3
			STAGG, DEBORAH	0.4 0.3
			TENHET, SILVIA	0.85
			M/Y Subtotal for 2R2 / 7A22 :	3.55
		Cost Center: 2R5		
			LEYDEN, DONALD	0.15
			M/Y Subtotal for 2R5 / 7A22 :	0.15
		Cost Center: 5R2		
			GEAR, JAMES	0.05
			M/Y Subtotal for 5R2 / 7A22 :	0.05
			M/Y Total for 7A22 :	3.75

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A23	METHODS DEV. FOR MFG.	
		Cost Center: 2R2		
			DAVIES, BRUCE	0.2
			KINSER, ROBIN	0.05
			MARTIN, BOBBY	0.02
			ZIMMERMANN, MICHA	0.2
			M/Y Subtotal for 2R2 / 7A23 :	0.47
		Cost Center: 2R5		
			LEYDEN, DONALD	0.1
			M/Y Subtotal for 2R5 / 7A23 :	0.1
		Cost Center: 3R3		
			HSU, FRANCIS	0.1
			M/Y Subtotal for 3R3 / 7A23 :	0.1
			M/Y Total for 7A23 :	0.67

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A24	MATERIALS EVALUATION, INDIRECT	
		Cost Center: 2R1		
			GAINES, OLA	0.113
			M/Y Subtotal for 2R1 / 7A24 :	0.113
		Cost Center: 2R2		
			GRIFF, MICHAEL	0.05
			LIPSCOMB, JAN	0.05
			M/Y Subtotal for 2R2 / 7A24 :	0.1
			M/Y Total for 7A24 :	0.213

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A25	CUSTOMER COMPLAINT ANALYSIS	

Cost Center: 2R1

PATSKAN, GEORGE 0.02

M/Y Subtotal for 2R1 / 7A25 : 0.02

Cost Center: 2R2

ARD 10-11 0.2

ARD ATOP 0.15

BALIGA, VICKI 0.2

DAVIS, RICHARD 0.05

GRIFF, MICHAEL 0.05

HANDY, BETTY 0.05

JENSEN, NANCY 0.1

LIPSCOMB, JAN 0.05

MCCOY, WILLIAM 0.15

SMETENA, IRENE 0.25

STEELE, MARVYN 0.05 0.015

SUMPTER, TERRY 0.1

THOMPSON, LENA 0.1

YANG, SZU-SUNG 0.25

ZIMMERMANN, MICHA 0.35

M/Y Subtotal for 2R2 / 7A25 : 2.1

Cost Center: 2R5

HEMPFLING, WALTER 0.1

M/Y Subtotal for 2R5 / 7A25 : 0.1

M/Y Total for 7A25 : 2.2

Add 3A B
Mike Penn 0.25

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Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOCF	7A26 DIRECT MATERIALS ANALYSIS		

Cost Center: 2R1

Now includes Domestic Adhesives & other nontobacco materials

GAINES, OLA	0.115 → 0.55
PATSKAN, GEORGE	0.115 → 0.55
SOLANA, RICHARD	0.1
WARE, JUDITH	0.058
WILLIAMS, DAVID	0.058

M/Y Subtotal for 2R1 / 7A26 : 0.42

Cost Center: 2R2

Add D. Chadick Adhesive microbiological support 0.15

BALIGA, VICKI	0.05
BARONIAN, BARKEV	0.3
DAVIS, RICHARD	0.25
EINOLF, WILLIAM	0.4
GRIFF, MICHAEL	0.3
HANDY, BETTY	0.05
JENSEN, NANCY	0.025
KINSER, ROBIN	0.05
LIPSCOMB, JAN	0.2
NAWORAL, JOHN	0.4
STEELE, MARVYN	0.05
SUMPTER, TERRY	0.025
WOOTEN, JAN	0.05

M/Y Subtotal for 2R2 / 7A26 : 2.55

Cost Center: 7R1

ALLRED, MARK	0.15
BUCKNER, RONNIE	0.2
DAUGHTRY, BRANT	0.2
DAVIS, GAIL	0.25
GREENE, RANDY	0.2
LATIF, NICK	0.25

M/Y Subtotal for 7R1 / 7A26 : 1.52

M/Y Total for 7A26 : 4.42

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY

Philip Morris CONFIDENTIAL

PROG NO **PROG NAME**
7 SOCP

ACTIVITY
7A27

CARBON LOADING REDUCTIONS

EMPLOYEE**TIME**

Cost Center: 5R4

SUBJECTIVE PANELS 0.1

M/Y Subtotal for 5R4 / 7A27 : 0.1

Cost Center: 5R6

FINLEY, ARLINGTON 0.1

HAYES, DANIEL 0.02

M/Y Subtotal for 5R6 / 7A27 : 0.12

Cost Center: QZ93

LAMBERT, R 0.1

SHELTON, JANET 0.05

M/Y Subtotal for QZ93 / 7A27 : 0.15

M/Y Total for 7A27 : 0.37

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PROG NO PROG NAME
7 SOCP

ACTIVITY
7A28

CIGARETTE SPECS

EMPLOYEE

TIME

Cost Center: 5R3

NEWMAN, KENNETH 0.2

M/Y Subtotal for 5R3 / 7A28 : 0.2

Cost Center: 5R5

ATKINSON-BALLOS, D 0.25

GANNON, THOMAS 0.35

MAHER, ROBERT 0.65

MONAHAN, BARBARA 0.25

PEACE, VAN 0.5

SPRUILL, JANET 0.1

M/Y Subtotal for 5R5 / 7A28 : 2.1

Cost Center: 5R6

FINLEY, ARLINGTON 0.1 0.02

HAYES, DANIEL 0.2 0.07

HEARN, JOHN 0.8 0.35

LASLIE, DONALD 0.1 0.58

M/Y Subtotal for 5R6 / 7A28 : 1

Cost Center: 5R7

FLOYD, BARTON 0.1

TAFUR, SUSAN 0.25

M/Y Subtotal for 5R7 / 7A28 : 0.35

Cost Center: 7R1

GOOD, BENNIE 0.25

LEWIS, ALICE 0.35

LIPPS, ROBIN 0.15

NEWBY, TY 0.25

M/Y Subtotal for 7R1 / 7A28 : 1

Cost Center: QZ93

DRUMWRIGHT, K 0.1

EASLEY, J 0.2

GRAFF, V 0.8

M/Y Subtotal for QZ93 / 7A28 : 1.1

M/Y Total for 7A28 : 5.75

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A29	BL PLANT PROCESS SPECS	
Cost Center: 2R2				
ARD 7-9				0.6
ARD ATOP				1.65
M/Y Subtotal for 2R2 / 7A29 :				2.25
Cost Center: 4R1				
HOLLAND, TOMMY				0.05
M/Y Subtotal for 4R1 / 7A29 :				0.05
Cost Center: 4R3				
PARKERJR, MARTIN				0.2
M/Y Subtotal for 4R3 / 7A29 :				0.2
Cost Center: 5R4				
HOSKIN, BONNIELEE				0.4
SUBJECTIVE PANELS				0.1
M/Y Subtotal for 5R4 / 7A29 :				0.5
M/Y Total for 7A29 :				3

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOC	7A30 NBL BLENDING		
Cost Center: 2R2				
ARD 7-9				0.6
ARD ATOP				1
M/Y Subtotal for 2R2 / 7A30 :				1.6
Cost Center: 4R1				
HOLLAND, TOMMY				0.05
M/Y Subtotal for 4R1 / 7A30 :				0.05
Cost Center: 4R3				
PARKERJR, MARTIN				0.1
M/Y Subtotal for 4R3 / 7A30 :				0.1
M/Y Total for 7A30 :				1.75

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A31	PROCESSING PLANT SUPPORT-RL	
		Cost Center: 2R2		
			ARD 7-9	0.1
			ARD ATOP	0.15
			FORTE, ROBERT	0.1
			KINSER, ROBIN	0.05
			M/Y Subtotal for 2R2 / 7A31 :	0.4
		Cost Center: 4R1		
			HOLLAND, TOMMY	0.1
			M/Y Subtotal for 4R1 / 7A31 :	0.1
		Cost Center: 4R3		
			MULLER, STEVEN	0.5
			M/Y Subtotal for 4R3 / 7A31 :	0.5
		Cost Center: 5R4		
			SUBJECTIVE PANELS	0.05
			SWAIN, JAMES	0.35
			WOODSON, BEVERLEY	0.1
			M/Y Subtotal for 5R4 / 7A31 :	0.5
			M/Y Total for 7A31 :	1.5

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A32	DCC INSTALLATION SUPPORT	
Cost Center: 2R2				
ARD ATOP				0.04
M/Y Subtotal for 2R2 / 7A32 :				0.04
Cost Center: 4R1				
CALLAHAM, WILLIAM				0.05
M/Y Subtotal for 4R1 / 7A32 :				0.05
Cost Center: 4R4				
CASHION, FAY				0.1
GOLOB, DAVID				0.3
KLEMMJR, RUSSELL				0.2
OGLESBYJR, PHILIP				0.1
M/Y Subtotal for 4R4 / 7A32 :				0.7
Cost Center: 5R4				
SHERRON, JAMES				0.1
SUBJECTIVE PANELS				0.02
M/Y Subtotal for 5R4 / 7A32 :				0.12
M/Y Total for 7A32 :				0.91

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
7	SOC	7A33	EXISTING PRIMARY MODELLING	
		Cost Center: 4R1		
			CALLAHAM, WILLIAM	0.05
			M/Y Subtotal for 4R1 / 7A33 :	0.05
		Cost Center: 4R4		
			FOX, DAVID	0.15
			MULLINS, ROBERT	0.6
			VANMALSEN, MARK	0.1
			M/Y Subtotal for 4R4 / 7A33 :	0.85
			M/Y Total for 7A33 :	0.9

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
7	SOCP	7A34	REDUCED CIRCUMFERENCE, 24.7, 24.5	
Cost Center: 5R5				
ROCKWELL, DAVID				0.2
M/Y Subtotal for 5R5 / 7A34 :				0.2
Cost Center: 5R6				
HAYES, DANIEL				0.1
LASLIE, DONALD				0.1
M/Y Subtotal for 5R6 / 7A34 :				0.2
M/Y Total for 7A34 :				0.4
M/Y Total for Program No. 7 (SOCP):				92.06

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A01	TECH INFO (LIBRARY)	
Cost Center: 1R1				
ELLIS, C				0.01
M/Y Subtotal for 1R1 / 8A01 :				0.01
Cost Center: 6R2				
LIBRARY 10-11				2
LIBRARY 12+				1
LIBRARY 7-9				3
LIBRARY ATOP				5
M/Y Subtotal for 6R2 / 8A01 :				11
M/Y Total for 8A01 :				11.01

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PROG NO PROG NAME
8 IR&DS

ACTIVITY
8A02 CAD

EMPLOYEE TIME

Cost Center: 1R1

ELLIS, C 0.05

M/Y Subtotal for 1R1 / 8A02 : 0.05

Cost Center: 7R1

CAD 10-11	0.1
CAD 10-11	0.05
CAD 10-11	0.15
CAD 10-11	0.6
CAD 10-11	0.25
CAD 10-11	0.1
CAD 10-11	0.1
CAD 10-11	1.25
CAD 10-11	0.25
CAD 12+	0.05
CAD 12+	0.1
CAD 12+	0.15
CAD 12+	0.1
CAD 12+	0.05
CAD 12+	0.15
CAD 12+	0.1
CAD 12+	0.3
CAD 12+	0.4
CAD 7-9	0.05
CAD 7-9	0.4
CAD 7-9	0.05
CAD 7-9	0.1
CAD 7-9	0.1
CAD 7-9	0.2
CAD 7-9	2.5
CAD 7-9	3.3
CAD 7-9	0.1
CAD 7-9	0.75
CAD 7-9	0.3
CAD 7-9	2.7
CAD ATOP	0.3
CAD ATOP	0.4
CAD ATOP	0.4

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PROG NO **PROG NAME**

ACTIVITY

EMPLOYEE

TIME

M/Y Subtotal for 7R1 / 8A02 : 159

M/Y Total for 8A02 : 1595

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A04 DEVELOPMENT ENGINEERING		
		Cost Center: 4R2		
			DEVENG 10-11	3
			DEVENG 12+	0.45
			DEVENG 7-9	1.4
			DEVENG ATOP	2.8
			M/Y Subtotal for 4R2 / 8A04 :	7.65
			M/Y Total for 8A04 :	7.65

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A05	R&D FINANCE & ASSET MGT.+MAILROOM	
		Cost Center: 6R2		
			R&DFINANCE 7-9	2
			R&DFINANCE ATOP	13
			M/Y Subtotal for 6R2 / 8A05 :	15
		Cost Center: 7R1		
			GOOD, BENNIE	0.05
			LIPPS, ROBIN	0.05
			M/Y Subtotal for 7R1 / 8A05 :	0.1
			M/Y Total for 8A05 :	15.1

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
8	IR&DS	8A06 UC - SENSORY RESEARCH		
Cost Center: 2R5				
NIXON, GERRY				0.02
M/Y Subtotal for 2R5 / 8A06 :				0.02
Cost Center: 5R2				
ENNIS, DANIEL				0.14
FLEMING, M				0.23
GEAR, JAMES				0.1
JELTEMA, MELISSA				0.02
JOYNER, BARBARA				0.23
KUESTEN, CARLA				0.17
LEGAUFFEY, YANN				0.06
MANWARING, ARMINE				0.23
SCOTT, FRANCES				0.23
SINGH, KIMBERLY				0.05
SINGH, KIMBERLY				0.05
SMITH, A				0.22
WARNER, FAYE				0.08
WEST, FAYE				0.08
M/Y Subtotal for 5R2 / 8A06 :				1.89
Cost Center: 5R4				
DEANE, KAREN				0.05
M/Y Subtotal for 5R4 / 8A06 :				0.05
Cost Center: 5R5				
ATKINSON-BALLOS, D				0.1
M/Y Subtotal for 5R5 / 8A06 :				0.1
Cost Center: 7R1				
GOOD, BENNIE				0.1
RADZOM, MARK				0.3
M/Y Subtotal for 7R1 / 8A06 :				0.4
M/Y Total for 8A06 :				2.46

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
8	IR&DS	8A07 UC -- DATA ACQUISITION & MANAGEMENT		
		Cost Center: 5R2		
			BOYKIN, SHERRY	1.05
			MOOREJR, GEORGE	0.1
			MOOREJR, GEORGE	0.3
			MOOREJR, GEORGE	0.2
			MOOREJR, GEORGE	0.5
			MOOREJR, GEORGE	0.2
			MURRAY, KATHY	0.3
			MURRAY, KATHY	0.2
			MURRAY, KATHY	0.5
			MURRAY, KATHY	0.2
			MURRAY, KATHY	0.1
			REGAL, DEBBIE	0.8
			WARNER, FAYE	0.1
			WARNER, FAYE	0.3
			WARNER, FAYE	0.58
			WARNER, FAYE	0.3
			WEST, FAYE	0.13
			WEST, FAYE	0.3
			WEST, FAYE	0.1
			WEST, FAYE	0.05
			WEST, FAYE	0.3
			<hr/>	
			M/Y Subtotal for 5R2 / 8A07 :	6.61
			M/Y Total for 8A07 :	6.61

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
8	IR&DS	8A08 UC -- CONSUMER ANALYSES		
		Cost Center: 5R2		
			BOYKIN, SHERRY	0.01
			CALLAHAM, PAGE	0.08
			JELTEMA, MELISSA	0.1
			KUESTEN, CARLA	0.08
			LEGAUFFEY, YANN	0.01
			MURRAY, KATHY	0.03
			SINGH, KIMBERLY	0.08
			WARNER, FAYE	0.01
			WEST, FAYE	0.02
			WEST, FAYE	0.02
			M/Y Subtotal for 5R2 / 8A08 :	0.24
		Cost Center: 7R1		
			LEWIS, ALICE	0.25
			RADZOM, MARK	0.4
			M/Y Subtotal for 7R1 / 8A08 :	0.65
		Cost Center: QZ93		
			JONES, JAN	0.1
			M/Y Subtotal for QZ93 / 8A08 :	0.1
			M/Y Total for 8A08 :	1.0

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PROG NO **PROG NAME**
8 IR&DS

ACTIVITY

8A09

UC -- COST-BENEFIT RESEARCH

EMPLOYEE**TIME**

Cost Center: 5R2

CALLAHAM, PAGE	0.1
ENNIS, DANIEL	0.05
FLEMING, MABLE	0.02
FLEMING, MABLE	0.1
JELTEMA, MELISSA	0.01
JELTEMA, MELISSA	0.05
JELTEMA, MELISSA	0.03
JELTEMA, MELISSA	0.1
JOYNER, BARBARA	0.04
KUESTEN, CARLA	0.1
MANWARING, ARMINE	0.06
MANWARING, ARMINE	0.04
SCOTT, FRANCES	0.04

M/Y Subtotal for 5R2 / 8A09 : 0.74

Cost Center: QZ93

JONES, JAN	0.02
JONES, JAN	0.01

M/Y Subtotal for QZ93 / 8A09 : 0.03

M/Y Total for 8A09 : 0.77

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A10 UC -- THEORETICAL & APPLIED MODELLING		
		Cost Center: 5R2		
			ENNIS, DANIEL	0.2
			GEAR, JAMES	0.07
			KUESTEN, CARLA	0.1
			LEGAUFFEY, YANN	0.1
			M/Y Subtotal for 5R2 / 8A10 :	0.47
			M/Y Total for 8A10 :	0.47

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R&D 1994 MANPOWER ALLOCATION BY ACTIVITY Philip Morris CONFIDENTIAL

PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
8	IR&DS	8A11 UC - MARKET ANALYSES		
		Cost Center: 5R2		
			CALLAHAM, PAGE	0.05
			CALLAHAM, PAGE	0.15
			CORREA, EDILIA	0.2
			CORREA, EDILIA	0.08
			CORREA, EDILIA	0.1
			CORREA, EDILIA	0.15
			CORREA, EDILIA	0.05
			LEGAUFFEY, YANN	0.02
			SINGH, KIMBERLY	0.01
			M/Y Subtotal for 5R2 / 8A11 :	0.81
		Cost Center: QZ93		
			FERRO,M	0.03
			FERRO,M	0.01
			M/Y Subtotal for QZ93 / 8A11 :	0.04
			M/Y Total for 8A11 :	0.85

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A12	UC -- CHEMOSENSORY RESEARCH & SMOKING BEHAVIOR	

Cost Center: 5R2

ENNIS, DANIEL 0.02

ENNIS, DANIEL 0.03

M/Y Subtotal for 5R2 / 8A12 : 0.05

M/Y Total for 8A12 : 0.05

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PROG NO PROG NAME
8 IR&DS

ACTIVITY
8A13 IDEA GENERATION

EMPLOYEE TIME

Cost Center: 5R2

CALLAHAM, PAGE	0.08
CALLAHAM, PAGE	0.06
CALLAHAM, PAGE	0.06
CALLAHAM, PAGE	0.08
CALLAHAM, PAGE	0.06
CALLAHAM, PAGE	0.08
CALLAHAM, PAGE	0.05
CORREA, EDILIA	0.05
CORREA, EDILIA	0.05
CORREA, EDILIA	0.03
CORREA, EDILIA	0.04
CORREA, EDILIA	0.1
CORREA, EDILIA	0.02
CORREA, EDILIA	0.04
LEGAUFFEY, YANN	0.03
MANWARING, ARMINE	0.05
MURRAY, KATHY	0.1
MURRAY, KATHY	0.07
SCOTT, FRANCES	0.04
SCOTT, FRANCES	0.06
SINGH, KIMBERLY	0.08
WEST, FAYE	0.06

M/Y Subtotal for 5R2 / 8A13 : 0.85

Cost Center: 5R6

MARTIN, PETER	0.05
WASHINGTON, ZELITA	0.05

M/Y Subtotal for 5R6 / 8A13 : 0.1

Cost Center: 7R1

GOOD, BENNIE	0.1
LIPPS, ROBIN	0.15

M/Y Subtotal for 7R1 / 8A13 : 0.25

Cost Center: QZ93

JONES, JAN	0.02
JONES, JAN	0.03
JONES, JAN	0.02

Move to
4A49

Move to
9A44

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PROG NO **PROG NAME**

ACTIVITY

EMPLOYEE

TIME

JONES,JAN	0.02
JONES,JAN	0.02
JONES,JAN	0.04
JONES,JAN	0.03

M/Y Subtotal for QZ93 / 8A13 : 0.11

M/Y Total for 8A13 : 1.82

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ACTIVITY
8A14 **CI-DOMESTIC PD**

TIME

Cost Center: 6R3

CIGTESTING 10-11	0.85
CIGTESTING 7-9	2.7
CIGTESTING ATOP	5.45

M/Y Subtotal for 6R3 / 8A14 : 9

Cost Center: 7R1

ALLRED, MARK	0.15
BUCKNER, RONNIE	0.2
DAUGHTRY, BRANT	0.2
GREENE, RANDY	0.2
LATIF, NICK	0.25
LIPPS, ROBIN	0.1
NEWBY, TY	0.1

M/Y Subtotal for 7R1 / 8A14 : 12

M/Y Total for 8A14 : 10.2

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<u>PROG NO</u>	<u>PROG NAME</u>	<u>ACTIVITY</u>	<u>EMPLOYEE</u>	<u>TIME</u>
8	IR&DS	8A15	CI-PROCESS DEV SPECIAL	
		Cost Center: 6R3		
			CIGTESTING 10-11	0.31
			CIGTESTING 7-9	0.98
			CIGTESTING ATOP	2.71
			<hr/>	
			M/Y Subtotal for 6R3 / 8A15 :	
			M/Y Total for 8A15 :	

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PROG NO	PROG NAME	ACTIVITY	EMPLOYEE	TIME
8	IR&DS	8A16 CTSD- LAB STANDARDIZATION ISO-9000		
		Cost Center: 6R3		
			CIGTESTING 10-11	1.07
			CIGTESTING 7-9	0.25
			CIGTESTING ATOP	0.68
			M/Y Subtotal for 6R3 / 8A16 : 1.00	
		Cost Center: 7R1		
			BUCKNER, RONNIE	0.2
			DAUGHTRY, BRANT	0.05
			GREENE, RANDY	0.2
			LATIF, NICK	0.1
			LIPPS, ROBIN	0.25
			NEWBY, TY	0.25
			M/Y Subtotal for 7R1 / 8A16 : 1.05	
			M/Y Total for 8A16 : 2.05	

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